

FOR CONTROL USE ONLY

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Name:..... Index No.....
School:..... Centre No:.....
Subject: Commerce

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**South Sudan Certificate of Secondary Education (SSCSE) Examinations
2018
Commerce
Time 3 Hours**

INSTRUCTIONS

Read the instructions carefully before answering any questions

1. The Paper consists of Two Sections A and B
Section A contains Two parts: - Part I (10 Marks) and Part II (10 Marks)
Section B contains Two Parts Questions: - Part I (40 Marks) and Part II (40 Marks)
2. A candidate is required to answer all questions in section A (20 Marks) and answer all questions in section B Part II (40 Marks) and attempt any three questions in Part B I (40 Marks)
3. Answers to all question must be written in the space provided.
4. You may lose marks for untidy work.

Do Not Write in This Table

| Section | Question | Marks | Marked By | Checked By |
|-------------------|----------|-------|-----------|------------|
| Section A Part I | | | | |
| Section A Part II | | | | |
| Section B Part I | | | | |
| Section B Part II | | | | |
| Total | | | | |

DO NOT WRITE INSIDE THIS RECTANGLE

Section A Part I (10 Marks)

Put the mark (✓) in front of the correct statement and the mark (X) in front of the wrong one.

1. Secondary production include farmer.....()
2. When demand rises and supply remains constant prices are likely to fluctuate.()
3. The branches of commerce are secondary production and primary production..()
4. One of the advantages of pastoral trading concern is that it exploits consumers.()
5. Monetary policies are the one which regulates money supply.....()
6. The purpose of a statement of account is to show that goods were brought on credit.....()
7. The following are problems facing market researches while carrying out research except, It enable new products to be introduced in the market.....()
8. Partnership business is owned by one person.....()
9. Debenture Stocks are loans made by the investing public to limited companies.....()
10. South Sudan gets some of its goods from Sudan and others from its neighboring countries, this type of trade is referred to as home trade.....()

Part II (10 Marks)

Circle the letter of the correct answer

1. Identify the main reason why the White Bull beer factory is located in Juba other than in Lainya.
 - a. The product need to be near the market
 - b. Because there is cheap labour
 - c. The production process require plenty of water
 - d. Some of its materials is imported

2. Mr. Martin who is a businessman in Kator has small amount of capital, has low volume of stock, the area occupied is small and lack specialization. These are features of;
 - a. Multiple shop
 - b. Roadside trading
 - c. Departmental shops
 - d. Super Market

3. Identify the best means of transport for Mr. Lado who is a supplier of perishable goods to one of the hotels in Juba.
 - a. Air transport
 - b. Water transport
 - c. Road transport
 - d. Pipe line transport

4. The form of market research where a person intends to find out the way consumers generally feel about a product is,
 - a. Area retail tests
 - b. Consumer surveys
 - c. Consumer behavior
 - d. Contact methods

5. Mr. Chang a non-contributor of capital but allows his name to be used in the business, this type of partnership is referred to as;
 - a. Quasi partner
 - b. Minor partner
 - c. Limited partner
 - d. Dormant partner

6. Private companies are those formed with minimum of
 - a. Two (2) persons and maximum of fifty (50)
 - b. Five (5) persons and maximum of One Hundred (100)
 - c. Ten (10) persons and maximum of One Thousand (1000)
 - d. Twenty (20) persons and maximum of Two Thousand (2000)

7. Agents of Stokes exchange market includes
 - a. Stock broker and jobbers
 - b. Jobbers and share holder
 - c. Stock broker and buyer
 - d. Jobbers, stock broker and share holder

(c). Explain measures that the government may take to control import

(4 marks)

Q2. (a). Distinguish between written and audio visual communication

(4 marks)

(b). Describe the role played by communication in business world

(4 marks)

(c). Give the steps taken when opening a bank account.

(2 marks)

(b). What is meant by Chamber of Commerce?

(2 marks)

(c). Outline any functions of South Sudan Chamber of Commerce

(4 marks)

Part II (40 Marks)

Attempt any three questions from this section

Q1. (a). Give any four problems faced by South Sudan Chamber of Commerce

(6 marks)

(b). Explain the major agents of a stock exchange market

(7 marks)

(b). Write briefly the demerits of public limited companies

(7 marks)

Q4. The following records were extracted from the book of Deng and Company

Closing stock 1,000,000

Opening stock 3,000,000

Purchase 2,000,000

Sales 5,000,000

Required:-

(a). Cost of goods sold

(4 marks)

(b). Gross profit

(3 marks)

(c). Average stock

(3 marks)

(d). Rate of stock turn over

(4 marks)