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chool:	Centre No:
bubject: Commerce	
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# South Sudan Certificate of Secondary Education (SSCSE) Examinations 2016 April Commerce Time 3 Hours

#### **INSTRUCTIONS:**

Read the instructions carefully before answering any question.

- 1. The paper consists of two sections A& B Section A contains Part 1 and II.
- 2. Part I, contains only five multiple choices and part II contains five matched questions of which you are required to answer all.
- 3. Section B contains six structured questions of which you are required to answer question (1) which is compulsory and any other three additional questions.

  Answer to all questions must be written in the space provided in the question sheet.
- 4. All questions in section B carry equal marks.
- 5. You may lose marks for untidy work

#### DO NOT WRITE ON THIS TABLE

SECTION	QUESTION	MARKS	MARKED BY	CHECKED BY
A Part I				
A Part II				
В				
TOTAL				

### DO NOT WRITE INSIDE THIS RECTANGLE

#### SECTION A (20 MARKS) PART 1 (10 MARKS)

Choose the correct answer from the following Choices:

- Q 1 The branches of Commerce are:
  - a) Buying, Selling and aids to trade
  - b) Buying, Selling and home trade
  - c) Buying, selling of goods and services among countries and exchange
  - d) Secondary production and Primary production.
- Q 2 Monetary policies are the one which
  - a) Regulate money supply
  - b) Regulate Credit and cheque
  - c) Increase money Credit
  - d) Regulate accounts of individuals
- Q 3 One of the merits of Parastatal trading concerns is that:
  - a) Good of inferior quality are produced
  - b) It exploits consumers
  - c) It causes unemployment
  - d) Goods that would not have been produced are now produced
- Q 4 Partnership business is owned by
  - a) Two Twenty person
  - b) One person
  - c) Ten members
  - d) Fifty members
- Q 5 An agent sells a vehicle valued at SSP 40,000 at a trade discount of 10% and 2% cash discount. What amount will a buyer pay; if the transaction is done in cash?
  - a) SSP 40,000
  - b) SSP 36,000
  - c) SSP35,200
  - d) SSP 35,280

## PART II (10 MARKS)

Match the following questions in column A with their right answers in column B indicating/writing your answer in column C in Roman numbers

Column A	Column B	Column C
I The importance of Credit	I Bank Statement	
Cards is		
II Unpredictable risk are	II Public Corporation	
III Business with a small	III Non – Insurable risks	
amount of Capital, low		
volume of stock, small area		
and lack of specialization is		
IV State owned enterprise is	IV Guarantees payment over the set	
	amount	
V The Document issued by	V Roadside trading	
bank to its customers current		
account balance in the book		
is known as		

SECTION B	(80 MARKS)
	OCTATATED (

Question One (1) is compulsory and answer any other additional three (3) questions.

Q1	(a) D	Differentiate between the followings:	
	(i)	Mark-up and gross profit	
			(2 Marks)
	(ii)	Fixed assets and current assets	
			(2 Marks)

(b)	Nile	Pet's books of accounts revealed the following records: Opening Stocks - SSP 20,000,000 Closing Stock - SSP 15,000,000 Net Sales - SSP 100,000,000 Gross profit - 20% of Net Sales Expenses - 10% of gross profit	
	Calc	eulate:	
	i)	Gross profit	
			(2.M. 1.)
	ii)	Cost of goods sold	(2 Marks)
			(2 Marks)
	iii)	Net profit	
			(2 Marks)
	iv)	Rate of turnover	
			(4 Marks)
	v)	Mark – up	
			(2 Marks)

C) (	i) If a capital at s	tart was SSP 50,0	000,000. Calc	culate the return o	on Capital invested?
	(iii) Commen	t on the result in			(2 Marks)
					(2 Marks
Q 2	a) Highlight five	benefits that So	uth Sudan ge	ts from foreign tra	
					(10.34, 1.)
					(10 Marks)

from	aplain five measures that government may take to Control goods and services brought other countries.
	(10 Marks)
Q 3.	a) Explain five functions of South Sudan Chamber of Commerce (SSCC)

b) St	ate and	d explain five clause/contents of memorandum of understanding	ng.
			(10 Marks)
Q 4	a) Di	istinguish between:	
ΥŢ	i)	Persuasive advertising and informative advertising	
			(4 Marks)
	ii)	Describe three merits of advertisement	
			(6 Marks)

	b) Discuss five factors which are considered when choosing the medium of advertising?		
		(10 Marks	
Q 5	a) Distinguish between the terms Banking and Money.		
		(4 Marks)	
	b) Explain four characteristics of Money		

	(8 Marks)	
	aborate four ways that may be used to control the amount of money in ral Bank of South Sudan (CBOSS)	circulation by the
		(8 Marks)
Q 6	<ul><li>a) Define the following terms</li><li>i) Oral communication</li></ul>	
		(2 Marks)
	(ii) Written Communication	
		(2 Marks)
(iii) ——	Audio – visual communication	
		(2 Marks)

(iv). Formal communication	
	(2 Marks)
b) Discuss the role played by communication in the business '	World
	(12 Marks)